

To whom it may concern

Dubai, 10th March, 2013

Dear Sirs,

Milestone are engaged in security related projects around the world, this involves the deployment of surveillance systems utilising the latest IP networking surveillance cameras.

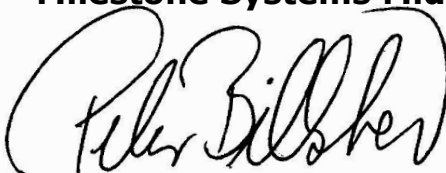
These IP Networking Surveillance Cameras offer many advantages over the previous generation of analog cameras, however, we have witnessed problematic issues with IP Cameras functioning in harsh and extreme climatic conditions, it is not uncommon for an IP Networking Camera to overheat and shut down in extreme temperatures.

We are actively interested in solutions that enable reliable consistent operation of IP Networking Cameras in harsh climates and our research indicates there are very few solutions available on the market.

We foresee how the Scanzone product could be used in deploying a reliable surveillance system in harsh climates, as it meets an emerging requirement; allowing high tech cameras and surveillance equipment to operate reliably in harsh climatic conditions.

Sincerely yours,

Milestone Systems Middle East



Peter Biltsted
Director Middle East & Africa

